# INTERNAL TRADE

## CONSUMER PROTECTION

#### Ministry of Consumer Affairs

On 3 June 1974 the Ministry of Consumer Affairs came into operation under the provisions of the Ministry of Consumer Affairs Act 1973, to administer the Consumer Affairs Act 1972 (as amended), the Small Claims Tribunals Act 1973, and the Disposal of Uncollected Goods Act 1961.

At the same time, a Director of Consumer Affairs, who is responsible for the operation of the Ministry, was appointed. The Director is required to submit, annually, for presentation to both Houses of the Victorian Parliament, a report on the activities of the Ministry.

The Consumer Affairs Act 1972 covers the following topics: proceedings on behalf of, or in defence of, consumers, trading stamps or coupons, false or misleading advertising, bait advertising, misleading marking of prices, mock auctions, door to door sales, unordered goods or services, pyramid selling, referral selling, merchandise marks, footwear regulations, furniture regulations, and safe design and construction of goods. There are also provisions relating to the making of regulations to cover packaging, as well as a requirement that an invoice must be supplied on request, and that a trader must offer to return any parts replaced in the course of effecting repairs to goods.

The Ministry of Consumer Affairs is made up of the Consumer Affairs Bureau, Consumer Affairs Council, Small Claims Tribunal, and the Motor Car Traders Committee.

## Consumer Affairs Bureau

The Consumer Affairs Bureau is staffed by officers of the Victorian Public Service and, unlike the Consumer Affairs Council (which is responsible to the Minister), the Bureau is directly responsible to the Director of Consumer Affairs. The function of the Bureau is to receive and investigate individual consumers' complaints and, in certain circumstances, to institute legal proceedings for breaches of the Consumer Affairs Act. The Bureau advises consumers on how to obtain their rights and in matters affecting the interests of consumers, investigates such matters, and collects and collates relevant advice to consumers on a variety of topics.

# Consumer Affairs Council

The Consumer Affairs Council is an independent advisory body of ten persons who are appointed by the Minister of Consumer Affairs, and are representative of consumers and sellers of goods and services. The functions of the Council

are to investigate any matter affecting the interests of consumers referred to it by the Minister; to make recommendations with respect to any matter calculated to protect the interests of consumers; to consult with manufacturers, retailers, and advertisers in relation to any matter affecting the interests of consumers; and, in respect of matters affecting the interests of consumers, to disseminate information and encourage and undertake educational work. The Council is also required to submit, annually, to the Minister for presentation to both Houses of the Victorian Parliament, a report on its activities.

#### Small Claims Tribunals

Small Claims Tribunals, established under the Small Claims Tribunals Act 1973, provide a simple and inexpensive procedure for consumers to have their disputes settled outside the ordinary courts. They are administered under the direction of the Minister for Consumer Affairs. These tribunals are constituted by referees, who are appointed from persons qualified as stipendiary magistrates or barristers and solicitors, and were established to hear applications by consumers in respect of claims for payment of amounts under \$1,000.

Consumers are defined as persons, other than corporations, who buy or hire goods not for resale or for whom services are supplied. They may apply, on payment of a small fee, to the registrar in the Melbourne metropolitan area, or to the clerk of a Magistrates' Court outside that area who shall forward the application to the registrar. The registrar, who keeps all the records of the tribunals, gives notice of the application to the respondent, the trader concerned, and fixes a date and place for the hearing of the claim. Lodgement of the application with any money claimed to be owed to the trader by the consumer precludes the issue in dispute being heard in any court unless proceedings have already been commenced.

The primary function of the referee is to effect a settlement acceptable to all parties, but if this is impossible he shall either make an order or dismiss the claim; his order shall be final and without appeal. No costs are allowable and each party conducts its own case without the services of an agent except in the case of corporations or because of necessity. No practising barrister or solicitor is generally allowed to appear. Hearings are in private and sworn evidence, either verbal or in writing, is given, but tribunals are not bound by the rules of evidence and may inform themselves in any way they think fit. There are at present two full time referees and one part-time referee.

## Motor Car Traders Committee

The Motor Car Traders Committee is an independent statutory authority which was established by, and for the purposes of, administering the *Motor Car Traders Act* 1973, which Act regulates all trading activities in motor cars. In addition, to licensing all new, used, and commercial vehicle motor car traders and automotive wreckers, the Committee also investigates complaints and breaches of the Act and regulations.

In particular, the Committee investigates complaints against used car traders, arising out of the statutory warranty which applies to all cars sold for a sum in excess of \$500. In the event of settlement by negotiation not eventuating, the Committee may arbitrate the dispute by consent of both parties. Furthermore, the Committee administers a Guarantee Fund which has been constituted under the Act and may authorise payments to customers who have suffered pecuniary loss as a result of a licensed motor car trader defaulting in the carrying out of his obligations under the Act.

Further reference, 1977

#### RETAILING

## Small Business Development Corporation

A description of the activities of this Corporation can be found on pages 414–15.

#### Censuses of Retail Establishments

Statistics of retail sales have been compiled for the years 1947–48, 1948–49, 1952–53, 1956–57, 1961–62, 1968–69, and 1973–74 from returns supplied by all retail establishments in Australia.

In general terms, these censuses have covered the trading activities of establishments which normally sell goods at retail prices to the general public from shops, rooms, kiosks, and yards. Particulars of retail sales obtained from these censuses are designed principally to cover sales to the final consumer of new and second-hand goods generally used for household and personal purposes. For this reason, sales of building materials, farm and industrial machinery and equipment, earthmoving equipment, etc., have been excluded from the censuses. For the same reason, and also because of difficulties in obtaining reliable and complete reporting, retail sales of builders' hardware and supplies, business machines and equipment, grain, feed, fertilisers and agricultural supplies, and tractors were excluded from the censuses. Retail sales of motor vehicles, parts, etc., are included whether for industrial, commercial, farm, or private use. Retail Census publications for the 1968–69 and 1973–74 censuses are available from the Victorian Office of the Australian Bureau of Statistics.

# Economic Censuses, 1968-69

For the year ended 30 June 1969 the Censuses of Wholesale Trade, and of Retail Trade and Selected Services were conducted for the first time on an integrated basis with Censuses of Mining, Manufacturing, and Electricity and Gas Production and Distribution. The integration of these economic censuses was designed to increase substantially the usefulness and comparability of the kinds of statistics already being collected and published by the Australian Bureau of Statistics and to form a basis for the sample surveys which supply current economic statistics from quarter to quarter.

The integration of these economic censuses meant that for the first time they were being collected on the basis of a common framework of reporting units and data concepts and in accordance with a standard industrial classification. As a result, the statistics for the industries covered by the censuses are now provided with no overlapping or gaps in scope, and in such a way that aggregates for certain important economic data such as value added, employment, salaries and wages, and stocks can be obtained on a consistent basis for all sectors of the economy covered by the censuses.

The standardisation of census units in the integration of economic censuses means that the basic census unit (the establishment) in general now covers all the operations carried on under the one ownership at a single location. The retail establishment is thus one predominantly engaged in retailing, and the wholesale establishment one predominantly engaged in wholesaling, but the data supplied for them now cover, with a few exceptions, all activities at the location.

Establishment statistics, other than number of establishments, also include data relating to separately located administrative offices and ancillary units serving the establishment and forming part of the business (enterprise) which owns and operates the establishment. These units, such as head offices, storage premises, transport depots, and motor vehicle repair and maintenance workshops, were formerly excluded from censuses.

Census of Retail Trade and Selected Service Establishments, 1968-69

The definition of retail trade adopted in the 1968-69 Retail Census is the same as the definition used in previous retail censuses, i.e., the resale of new and used goods to final consumers for personal and household consumption.

Because of the changes which have occurred in the definition of census units, the scope of the census, the items of data collected, and in the boundaries of many statistical areas, it is not possible to make direct comparisons between the figures obtained from the 1968–69 Retail Census and those obtained from previous retail censuses or from the monthly and quarterly retail surveys based on previous retail censuses.

For further information concerning such changes and their effects on comparisons with other statistics of retail trade, and the definitions of items used in the following tables, reference should be made to pages 368-89 of the Victorian Year Book 1971, and to the Australian Bureau of Statistics publication Economic Censuses, 1968-69: Retail Establishments and Selected Service Establishments, Final Bulletins, Parts 1-4.

## Census of Retail Trade and Selected Service Establishments, 1973-74

The 1973-74 Census was the seventh in the series of censuses of Retail and Selected Service Establishments conducted in Australia. The census was conducted primarily to provide data to enable a new sample to be selected for the retail surveys. These surveys are conducted each month and each quarter throughout Australia and are the means by which estimates of the movements in the value of retail sales are obtained regularly during the period between censuses.

The scope of the 1973–74 Census and the data collected in the Census were limited to the scope and data required for the surveys. For this reason, bread and milk vendors, footwear repairers, motion picture theatres, and laundries and dry cleaners were excluded from the Census because they are not included in the scope of the surveys. Similarly, a number of data items which were collected in the 1968–69 Census were not collected in the 1973–74 Census, e.g., purchases, stocks, capital expenditure, etc.

The census units (shops) for which statistics were collected were defined and classified on the same basis as in the 1968-69 Census, using the *Australian Standard Industrial Classification* (*Preliminary Edition*) 1969, Vol. 1. The definitions of data items for which information was collected were also similar to those used in the 1968-69 Census.

Definitions of items included in the following tables are:

- (1) Number of establishments. The number of retail and selected service establishments which were in operation at 30 June 1974. Separately located administrative offices and ancillary units are not included.
- (2) Persons employed. Working proprietors at 30 June 1974 and employees (including part-time) on the pay-roll for the last pay period in June 1974. Unpaid helpers and unpaid members of the proprietor's family are not included; such helpers were included in persons employed in the 1968-69 Census. The figures include persons employed at separately located administrative offices and ancillary units where those offices or units reported employment of twenty or more persons.
- (3) Wages and salaries. The wages and salaries of all employees of the establishment, including those working at separately located administrative offices and ancillary units in Victoria. Drawings of working proprietors are excluded.
- (4) Retail sales. Total value of retail sales of goods recorded on census forms.

- (5) Wholesale sales. Value of wholesale sales made by retail and selected service establishments to other retailers, institutions, or other businesses. They also include retail sales of the following commodities: building materials (including paint), timber, commercial refrigerators and freezers, agricultural machinery and equipment, grain, feed, fertilisers and agricultural supplies, and business machines and equipment.
- (6) Other operating revenue. Operating revenue other than the value of retail and wholesale sales, e.g., repair and service revenue, hiring of consumer goods, takings from meals and accommodation, hairdressing, commission and other income except rent, interest, royalties, dividends, and sales of fixed tangible assets
- (7) Turnover. Sales of goods (retail and wholesale) and all other operating revenue.

## Comparison with 1968-69 Retail Census

Comparisons of the results of the 1968-69 and 1973-74 Censuses have not been made because of the changes which have occurred in the coverage of establishments.

In the 1968-69 Census, where ownership of an establishment changed hands during the Census year, separate returns were obtained from the current and previous proprietors.

In the 1973-74 Census, however, establishments which operated for part of the Census year were included in the Census only if they were in operation at 30 June 1974. It is not possible, therefore, to change the 1968-69 Census data to the same basis as that used for the 1973-74 Census to enable a direct comparison to be made between the two Censuses.

# VICTORIA—RETAIL AND SELECTED SERVICE ESTABLISHMENTS: SUMMARY OF OPERATIONS BY STATISTICAL DIVISION, 1973-74

| Statistical division (a) | Number of establishments | Employm | ent at 30 Jui | ne 1974 (b)     | Wages<br>and<br>salaries | Retail    |
|--------------------------|--------------------------|---------|---------------|-----------------|--------------------------|-----------|
| biddstear division (b)   | at 30 June<br>1974       | Males   | Females       | Females Persons |                          | sales     |
|                          |                          | _       | _             |                 | \$'000                   | \$'000    |
| Melbourne                | 29,100                   | 96,201  | 95,803        | 192,004         | 527,099                  | 3,840,901 |
| Barwon                   | 1,994                    | 6,355   | 6,598         | 12,953          | 34,511                   | 250,074   |
| Central Highlands        | 1,313                    | 3,467   | 3,306         | 6,773           | 15,326                   | 126,719   |
| South Western            | 1,215                    | 3,356   | 2,962         | 6,318           | 14,144                   | 119,363   |
| Wimmera                  | 793                      | 1,794   | 1,671         | 3,465           | 7,436                    | 61,828    |
| Northern Mallee          | 908                      | 2,744   | 2,440         | 5,184           | 13,212                   | 90,437    |
| Loddon-Campaspe          | 1,820                    | 4,293   | 4,329         | 8,622           | 18,181                   | 158,042   |
| Goulburn                 | 1,504                    | 4,018   | 3,843         | 7,861           | 18,012                   | 146,147   |
| North Eastern            | 849                      | 2,288   | 2,557         | 4,845           | 10,552                   | 80,111    |
| East Gippsland           | 692                      | 2,010   | 1,835         | 3,845           | 9,638                    | 73,241    |
| Central Gippsland        | 1,412                    | 3,744   | 3,727         | 7,471           | 16,839                   | 137,988   |
| East Central             | 458                      | 866     | 911           | <u> 1,777</u>   | 3,265                    | 27,817    |
| Total                    | 42,058                   | 131,136 | 129,982       | 261,118         | 688,221                  | 5,112,667 |

 <sup>(</sup>a) Boundaries of statistical divisions have been changed since 1969, and two new statistical divisions have been created. Hence no direct comparison can be made with the 1968-69 Retail Census figures.
 (b) Includes working proprietors.
 (c) Excludes drawings by working proprietors.

VICTORIA—RETAIL AND SELECTED SERVICE ESTABLISHMENTS: SUMMARY OF OPERATIONS BY INDUSTRY GROUP, 1973-74

| Turnover                                      | \$'000<br>573,315<br>1,493,037<br>638,358<br>372,466   | 5,472,416              | 487,027<br>48,268<br>35,620  | 570,915 | 6,043,331   |
|---|--|------------------------|--|---------|-------------|
| Other operating revenue                       | \$'000<br>14,141<br>9,303<br>4,080<br>28,888   | 9,207                  | 160,344<br>15,078<br>33,025  | 208,447 | 513,701     |
| Wholesale<br>sales                            | \$'000<br>17,578<br>4,817<br>1,569<br>21,617<br>36,596   | 4,278                  | 11<br>498<br>3   | 512     | 416,967     |
| Retail<br>sales                               | \$7000<br>541,597<br>1,478,917<br>632,709<br>321,960   | 421,267                | 326,673<br>32,692<br>2,593   | 361,958 | 5,112,667   |
| Wages and salaries for 1973-74 (b)            | \$'000<br>101,270<br>112,680<br>72,516<br>43,896   | 48,036<br>555,377      | 105,527<br>14,701<br>12,616  | 132,844 | 688,221     |
| Persons (a)<br>employed<br>at 30 June<br>1974 | 27,600<br>66,485<br>27,676<br>14,149   | 23,203                 | 40,219<br>4,895<br>7,215   | 52,329  | 261,118     |
| Number of establishments at 30 June 1974      | 376<br>13,918<br>6,201<br>2,778  | 5,849                  | 2,941<br>432<br>2,538  | 5,911   | 42,058      |
| Industry group                                | Retail establishments— Department, variety, and general stores Food stores Clothing, fabrics, and furniture stores Household appliance and hardware stores Motor swhiche dealers netted and true retailers | Other retailers  Total | Selected service establishments— Restaurants and licensed hotels Licensed clubs Hairdressing and beauty salons | Total   | Grand total |

(a) Includes working proprietors. (b) Excludes drawings by working proprietors.

VICTORIA-RETAIL AND SELECTED SERVICE ESTABLISHMENTS: NUMBER OF ESTABLISHMENTS AND VALUE OF RETAIL SALES BY COMMODITY ITEM (a), 1973-74

| Groceries, other food items, etc.—  Groceries 8,259 613,6 Fresh meat 3,294 278,2 Confectionery, ice cream, soft drinks, etc. 10,188 146,4 Other food (b) 10,195 255,6  Beer, wine, and spirits, cigarettes, etc.— Beer, wine, and spirits 2,837 418,1 Cigarettes and other tobacco products 13,362 148,2  Fabrics, clothing, and footwear— Clothing and drapery 5,971 617,9 Footwear 1,896 100,4  Hardware— Domestic hardware, china, glassware, jewellery, watches, and clocks (incl. garden equipment) (c) 3,308 147,7  Household appliances— Radios, radiograms, tape recorders, television sets  | ,671<br>,288<br>,429<br>,693<br>,103<br>,295<br>,949<br>,420 |
|--|--|
| Groceries Fresh meat Confectionery, ice cream, soft drinks, etc. Other food (b)  Beer, wine, and spirits, cigarettes, etc.— Beer, wine, and spirits Cigarettes and other tobacco products  Fabrics, clothing, and footwear— Clothing and drapery Footwear  Domestic hardware, china, glassware, jewellery, watches, and clocks (incl. garden equipment) (c)  8,259 613,6 278,2 | 288<br>429<br>693<br>103<br>295<br>949<br>420                |
| Fresh meat Confectionery, ice cream, soft drinks, etc. 10,188 146,4 Other food (b)  Beer, wine, and spirits, cigarettes, etc.— Beer, wine, and spirits Cigarettes and other tobacco products  Fabrics, clothing, and footwear— Clothing and drapery Footwear  Domestic hardware, china, glassware, jewellery, watches, and clocks (incl. garden equipment) (c)  3,294 278,7 27 | 288<br>429<br>693<br>103<br>295<br>949<br>420                |
| Other food (b)  Beer, wine, and spirits, cigarettes, etc.—  Beer, wine, and spirits Cigarettes and other tobacco products  Fabrics, clothing, and footwear— Clothing and drapery Footwear  Hardware— Domestic hardware, china, glassware, jewellery, watches, and clocks (incl. garden equipment) (c)  10,195 2255,6 248,7 418,1 2,837 418,1 617,9 617,9 617,9 1,896 100,4 418,1 617,9 617 | 103<br>295<br>949<br>420                                     |
| Beer, wine, and spirits, cigarettes, etc.—  Beer, wine, and spirits Cigarettes and other tobacco products  Fabrics, clothing, and footwear— Clothing and drapery Footwear  Clothing and drapery Footwear  Hardware— Domestic hardware, china, glassware, jewellery, watches, and clocks (incl. garden equipment) (c)  3,308  147,77  Household appliances—   | 103<br>295<br>949<br>420                                     |
| Beer, wine, and spirits Cigarettes and other tobacco products  13,362  Fabrics, clothing, and footwear— Clothing and drapery Footwear  Hardware— Domestic hardware, china, glassware, jewellery, watches, and clocks (incl. garden equipment) (c)  3,308  147,77  Household appliances—  | 949<br>420   |
| Cigarettes and other tobacco products 13,362 148,2  Fabrics, clothing, and footwear— Clothing and drapery 5,971 617,5 Footwear 1,896 100,4  Hardware— Domestic hardware, china, glassware, jewellery, watches, and clocks (incl. garden equipment) (c) 3,308 147,7  Household appliances—  | 949<br>420   |
| Fabrics, clothing, and footwear— Clothing and drapery Footwear  Hardware— Domestic hardware, china, glassware, jewellery, watches, and clocks (incl. garden equipment) (c)  3,308  147,77  Household appliances—   | 949<br>420   |
| Clothing and drapery 5,971 617,9 Footwear 1,896 100,4 Hardware—  Domestic hardware, china, glassware, jewellery, watches, and clocks (incl. garden equipment) (c) 3,308 147,7 Household appliances—  | 420  |
| Footwear 1,896 100,4  Hardware—  Domestic hardware, china, glassware, jewellery, watches, and clocks (incl. garden equipment) (c) 3,308 147,7  Household appliances—   | 420  |
| Domestic hardware, china, glassware, jewellery, watches, and clocks (incl. garden equipment) (c) 3,308 147,7 Household appliances—   | 770  |
| Domestic hardware, china, glassware, jewellery, watches, and clocks (incl. garden equipment) (c) 3,308 147,7 Household appliances—   | 770  |
| Household appliances—  | 770  |
| ••   |  |
| Radios, radiograms, tape recorders, television sets  |  |
| and accessories, musical instruments, records,   |  |
| sheet music, etc. 1,713 124,5  | 570  |
| Domestic refrigerators and freezers, washing machines,<br>stoves, household heating appliances, and other  |  |
| household appliances (incl. bottled liquid   |  |
| petroleum gas) 1,401 153,4   | 461  |
| Furniture and floor coverings—   |  |
| Furniture, mattresses, blinds, etc., including installation and repairs 1,203 134,1  | 105  |
| Floor coverings, carpets, lino, etc., including laying   | 105  |
| of floor coverings 1,061 92,8  | 855  |
| Miscellaneous—   |  |
| Cosmetics, perfumes, and toilet preparations 4,264 87,7 Prescription and patent medicines and therapeutic  | 712  |
| appliances 2,001 102.6   | 690  |
| Books, stationery, newspapers, etc. 3,470 134,7  |  |
| Goods not included above $(d)$ 6,874 202,1   | 142  |
| Motor vehicles, petrol, boats, caravans, etc.—   |  |
| New motor vehicles, new and used motor cycles,<br>boats, and caravans 1,163 581,1  | 121  |
| Used motor vehicles 1,342 333.8  |  |
| New and used parts and accessories, petrol, oils,  |  |
| tyres, batteries, etc. 5,259 438,8   | <del></del>  |
| Total retail sales 5,112,6   | 567  |

 <sup>(</sup>a) Many establishments reported takings in more than one commodity item. Accordingly the sum of the number of establishments reporting sales for individual items will exceed the total number of retail and selected service establishments.
 (b) Includes fresh fruit and vegetables, bread, cakes and pastry, fish (fresh and cooked), chips, hamburgers, and cooked chicken.

<sup>(</sup>c) Excludes basic building materials, builders' hardware, and supplies such as tools of trade, paint, etc.

<sup>(</sup>d) Includes photographic equipment and supplies, sporting goods, bicycles, toys, antiques, disposal and second-hand goods, cut flowers, garden seeds, shrubs, travel goods, and briefcases, etc.

# VICTORIA—RETAIL AND SELECTED SERVICE ESTABLISHMENTS: NUMBER OF ESTABLISHMENTS AND VALUE OF OTHER OPERATING REVENUE BY OTHER OPERATING REVENUE ITEM (a), 1973-74

| Item of other operating revenue                   | Number of establishments | Other operating revenue |
|---|--------------------------|-------------------------|
| Paralle and and                                   |                          | \$'000                  |
| Repair and service revenue—                       | 0.60                     | 10.510                  |
| Household electrical appliance repairs            | 863                      | 18,710                  |
| Motor vehicle repairs, panel beating, and tyre    | o                        | 225 (52                 |
| retreading  | 5,410                    | 227,650                 |
| Other repairs                                     | 1,349                    | 12,476                  |
| Other revenue—                                    |                          |                         |
| Hiring or leasing household appliances, etc., and |                          |                         |
| other consumer goods                              | 516                      | 7,929                   |
| Takings from meals (b)                            | 3,523                    | 155,462                 |
| Takings from accommodation                        | 1,202                    | 27,771                  |
| Takings from hairdressing                         | 2,936                    | 36,873                  |
| Other income                                      | 3,391                    | 26,831                  |
| Total other operating revenue                     |                          | 513,701                 |

<sup>(</sup>a) Many establishments reported takings in more than one item of other operating revenue. Accordingly the sum of the number of establishments reporting takings for individual items will exceed the total number of retail and selected service establishments reporting other operating

## Survey of Retail Establishments

During the periods between censuses, estimates of the value of retail sales are made on the basis of returns received from a representative sample of retail establishments. Sample returns are supplied by retail businesses which account for approximately 45 per cent of all retail sales in Australia. Estimated totals are calculated by methods appropriate to a stratified sample.

The sample used for the Quarterly Survey of Retail Establishments is drawn from the population of retail establishments enumerated in the periodic censuses of retail establishments. Estimates published for quarters up to and including September quarter 1972 were obtained from a sample based on the 1961–62 Census of Retail Establishments and, as such, are directly comparable in terms of scope and definition with the results of that Census. Estimates for the December quarter 1972 were the first to be obtained from a new sample, which is based on the 1968–69 Census of Retail Establishments.

Estimates obtained from surveys based on the 1968-69 Census are not strictly comparable with those based on the 1961-62 Census. There are two main reasons for this:

- (1) Changes in the composition of broad commodity groups in 1968-69. Commodity groups used in survey estimates were changed to some extent as a consequence of the introduction of the Australian Standard Industrial Classification (ASIC) at the time of the 1968-69 Census. The more important changes are:
- (i) "smallgoods" and "frozen poultry and vegetables" are included in the commodity group "groceries" in the new survey estimates, whereas in the 1961-62 Census and the surveys based on that Census they were included in the commodity group "other food";
- (ii) "boats and outboard motors" are included in the commodity group "motor vehicles, etc." in the 1968-69 based survey estimates, whereas in the 1961-62 based surveys they were included in the commodity group "other goods"; and (iii) "watches, clocks, and silverware" are included in the commodity group "domestic hardware" in the 1968-69 based survey estimates, whereas in the 1961-62 based surveys they were included in the commodity group "other goods".

<sup>(</sup>b) Excludes take-away meals, which are included in commodity item "Other food".

A major recent development in retail trade statistics has been the introduction of a quarterly series of the value of retail sales at constant prices using as a base year the 1968-69 Retail Census results. Further details of the nature, concepts, and methods of compilation of these series can be found on pages 5-7 of the explanatory notes of the Australian Bureau of Statistics publication Retail Sales of Goods (reference number 11.4), December quarter 1974.

(2) Changes in scope and coverage in 1968-69. Additional classes of establishments, particularly licensed clubs, were included in the 1968-69 Census and there was also extended coverage of certain classes of establishments such as mail order establishments, newsagents engaged only in the delivery of newspapers and periodicals, and canteens and caterers.

There was a further difference between the surveys based on the 1961-62 Census and the surveys based on the 1968-69 Census, involving changes in the definition of a retail establishment. All establishments which made retail sales exceeding \$1,000 were included in the 1961-62 Census, whereas the 1968-69 Census included only those establishments whose predominant activity was retailing. However, the value of retail sales made by mining, manufacturing, electricity, gas, and wholesaling establishments in that year is available from the censuses of these establishments. This information has been used as a basis for adjusting the estimate of the value of retail sales obtained from the sample based on the 1968-69 Census, so that the published estimates of the monthly and quarterly values of retail sales include an estimate of the retail sales made by these other types of establishments.

VICTORIA—VALUE OF RETAIL SALES (cm)

|   | (\$111)        |                |                |                |                |
|---|----------------|----------------|----------------|----------------|----------------|
| Commodity group                                       | 1970-71(a)     | 1971-72(a)     | 1972-73(b)     | 1973-74        | 1974-75        |
| Groceries   | 428.9          | 472.1          | 535.5          | 638.7          | 760.2          |
| Butchers' meat<br>Other food (c)                      | 211.1<br>349.2 | 224.2<br>375.8 | 231.8<br>358.4 | 290.4<br>456.4 | 296.0<br>538.3 |
| Total food and groceries                              | 989.2          | 1,072.1        | 1,125.7        | 1,385.5        | 1,594.5        |
| Beer, wine, and spirits (d)                           | 292.2          | 312.7          | 362.4          | 445.7          | <b>516.0</b>   |
| Clothing and drapery                                  | 425.1          | 455.2          | 528.3          | 662.0          | 734.0          |
| Footwear  | 74.8           | 79.9           | 88.1           | 102.2          | 110.0          |
| Domestic hardware, china, etc. (e)                    | 73.7           | 81.8           | 115.3          | 158.5          | 185.7          |
| Electrical goods (f)                                  | 155.4          | 180.0          | 237.2          | 298.9          | 362.9          |
| Furniture and floor coverings                         | 127.4          | 139.6          | 169.5          | 226.1          | 244.1          |
| Chemists' goods                                       | 147.1          | 161.5          | 183.9          | 215.8          | 242.3          |
| Newspapers, books, and stationery                     | 92.8           | 100.9          | 121.1          | 154.0          | 181.9          |
| Other goods (g)                                       | 277.0          | 301.9          | 292.7          | 371.3          | 435.0          |
| Total (excluding motor vehicles, parts, petrol, etc.) | 2,654.7        | 2,885.6        | 3,224.2        | 4,020.0        | 4,606.4        |
| Motor vehicles, parts, petrol, etc. (h)               | 931.6          | 1,006.3        | 1,080.4        | (i)            | <i>(i)</i>     |
| Grand total   | 3,586.3        | 3,891.9        | 4,304.6        | 4,020.0        | 4,606.4        |

<sup>(</sup>a) Series based on the 1961-62 Retail Census

 <sup>(</sup>b) The September quarter of this year is based on the 1961-62 Retail Census. The remaining three quarters are based on the 1968-69 Retail Census.
 (c) Includes fresh fruit and vegetables, confectionery, soft drinks, ice cream, cakes, pastry, fish, etc., but excludes some delivered milk and bread.

<sup>A) Excludes sales made by licensed clubs, canteens, etc.

(e) Excludes basic building materials, builders' hardware, and supplies.

(f) Includes radios, television and accessories, musical instruments, and domestic refrigerators.

(g) Includes tobacco, cigarettes, sporting goods, jewellery, etc.

(h) Excludes tractors, farm machinery and implements, earthmoving equipment, etc.</sup> 

<sup>(</sup>i) Series discontinued.

Retailing in Victoria, 1969, 1975; Wholesaling in Victoria, 1977

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# TOURISM General

Tourism is making an increasingly significant contribution to the State's economy and, in 1976, it is estimated that tourism generated the spending of some \$550m in Victoria. This makes it one of the State's largest industries.

To foster the growth of the tourist industry the Government has given financial support to tourist attractions such as the Swan Hill Pioneer Settlement, Sovereign Hill Historical Park, Moe Folk Museum, and the Port Restoration Scheme at Echuca. These projects are creating interest among both Victorians and visitors to the State; Victoria is in fact beginning to be known for its major tourist projects. Through the Department of State Developments Division of Tourism the Victorian Government encourages tourism in Victoria and assists tourist projects and the promotion of travel within Victoria. The Division allocates subsidies and loans for the establishment or improvement of tourist facilities and attractions from the Tourist Fund (General) to local municipalities and government and semi-government bodies. Subsidies and loans to municipalities for motor boating facilities on coastal and inland waters throughout Victoria are provided through the Tourist Fund (Boating). Financial assistance is also provided from a fund administered jointly with the Country Roads Board for the construction of short lengths of access roads to places of tourist interest.

The Division conducts major publicity campaigns to foster the growth of tourism within Victoria. One of the most significant contributions made to tourism since 1975 has been the encouragement given to country areas to join and form Regional Tourist Authorities. These authorities are a partnership between the Victorian Government, local government, and the private sector. In 1977, ten of the State's eleven regions were in operation. Under this scheme, a number of communities co-operate as a single tourist entity. They can pool their resources, and the travelling public is helped because the authorities produce professional tourist literature, provide a local information service, and generally foster tourism in their region. These authorities are subsidised by the Government, and the Ministry of Tourism provides guidance and co-ordination.

## Victorian Government Travel Authority

The Victorian Government Travel Authority was established in 1977 as an independent organisation responsible to the Minister for State Development. The three member Authority, comprising a full-time chairman-general manager, and two part-time members, one experienced in finance and the other experienced in the travel industry, has taken over the operation and management of the Victorian Government Tourist Bureaux.

The functions of the Authority are to promote and market travel, to make travel arrangements, to provide travel information services, and to advise the Minister upon any matters that are referred to the Authority by him for advice. In carrying out these functions, the primary responsibility of the Authority is to promote, market, and arrange travel to and within Victoria. The Authority has the power to do all things necessary for the promotion and marketing of travel and in particular has the power:

- (1) To acquire real or personal property for the purposes of its Act, whether the property is situated in Victoria or elsewhere;
- (2) to promote and market travel whether by itself or in conjunction with the Government of any other place or any corporation, firm, or individual;
- (3) to act as an agent for any person or body, engaged in the provision of travel or tourist facilities;
- (4) to provide travel information services by itself or in conjunction with the Government of any other place or any person or body; and

(5) to demand and receive fees, retainers, or commissions for acting as an agent or for the sale of travel or accommodation or associated services.

### Survey of Tourist Accommodation Establishments

#### Introduction

The development of tourism has been a consequence of the increase in urbanisation, mobility, affluence, leisure time, and technical progress. Throughout the world, a large part of the need of people for recreation is met by a temporary change of environment.

Tourism starts, by definition, when short-term accommodation outside the traveller's permanent place of residence is used.

The growing importance of tourism is now recognised by a wide cross-section of both public and private organisations. In order to satisfy the urgent need for statistics on tourism, the Australian Bureau of Statistics conducted the first Census of Tourist Accommodation Establishments in respect of the year ended 30 June 1974.

The Australian Bureau of Statistics commenced regular quarterly accommodation surveys from September quarter 1975, in order to satisfy the needs of the relevant government authorities and private organisations concerned with the development and promotion of tourism in Australia.

## Scope and coverage

The scope of the surveys is similar to the scope of the 1973–74 Census of Tourist Accommodation Establishments, except for the omission of caravan parks. Therefore, all accommodation establishments (except caravan parks) in Classes 9212 and 9213 of the Australian Standard Industrial Classification, i.e., hotels, motels, and guest houses which provide accommodation predominantly to short-term visitors and which also provide breakfast are included in the surveys. It should be noted that holiday flats and houses available for tourist accommodation were not in the scope of the Census and are therefore not included in the surveys.

#### Type of establishment

The various types of accommodation establishments have been regrouped in the survey into the following categories:

- (1) Licensed hotels with facilities. Establishments which provide tourist accommodation, are licensed to operate a public bar, and provide bath or shower and toilet in most guest rooms.
- (2) Licensed and unlicensed motels, private hotels, and guest houses with facilities. Establishments which provide tourist accommodation and provide baths or showers and toilets in most guest rooms, but are not licensed to operate a public bar. This category also includes motels that are licensed to serve liquor with meals.
- (3) Licensed hotels, private hotels, and guest houses without facilities. Establishments which provide tourist accommodation but which do not provide baths or showers and toilets in most guest rooms.

# **Definitions**

Definitions of items included in the following tables are:

(1) Number of establishments. The number of tourist accommodation establishments in operation at 30 June 1976.

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- (2) Guest rooms. The maximum number of rooms, units, suites, etc., available for accommodating paying guests during the period surveyed.
- (3) Bed spaces. The maximum number of guests that could be accommodated in beds normally in place at the accommodation establishment during the period surveyed. Three-quarter beds were counted as one and double beds as two bed spaces.
- (4) Room occupancy rate. The proportion of guest rooms occupied expressed as a percentage of the number of bed spaces available.
- (5) Bed occupancy rate. The proportion of bed spaces occupied expressed as a percentage of the number of bed spaces available.
- (6) Takings from accommodation. Revenue received from the provision of accommodation during the period surveyed. Where meals and accommodation are a combined charge an estimate of takings from meals was excluded. In the case of some establishments, payments may be made in advance of or may be received after the provision of accommodation to guests and therefore the figure for takings from accommodation may not necessarily bear a direct relationship to the number of guests accommodated during the period.
- (7) Employment. The number of persons working at tourist accommodation establishments at 30 June 1976. Included are working proprietors or partners, salaried directors, and employees on the pay roll for the last pay period in June 1976. Employees absent on paid sick leave, holidays, or long service leave are included while unpaid helpers and those who, during the whole of the last pay period, were stood down or were absent because of an industrial dispute, are excluded.

VICTORIA—HOTELS, MOTELS, AND GUEST HOUSES: CAPACITY, OCCUPANCY RATES, AND TAKINGS FROM ACCOMMODATION: BY TYPE OF ESTABLISHMENT, 1975–76

| Particulars  | Licensed hotels with facilities  | Motels, private hotels<br>and guest houses<br>with facilities | Hotels, licensed and private,<br>and guest houses<br>without facilities | Total                                |
|--|----------------------------------|---|---|--------------------------------------|
| Establishments at 30 June 1976                               | 167                              | 400   | 507   | 1,074                                |
| Capacity— Guest rooms Bed spaces                             | 4,271<br>9,554                   | 10,335<br>28,624  | 6,532<br>10,991   | 21,138<br>49,169                     |
|  | ROOM OCC                         | UPANCY RATES (per   | cent)   |                                      |
| 1975—September qr<br>December qr<br>1976—March qr<br>June qr | 48.1<br>51.1<br>55.2<br>47.8     | 55.9<br>58.5<br>63.3<br>57.2                                  | 31.4<br>30.7<br>33.0<br>27.3  | 45.8<br>47.5<br>52.1<br>46.1         |
|  | BED OCCU                         | PANCY RATES (per c  | ent)  |                                      |
| 1975—September qr<br>December qr<br>1976—March qr<br>June qr | 29.8<br>32.6<br>35.6<br>29.9     | 33.7<br>34.7<br>41.2<br>35.4                                  | 24.3<br>23.7<br>25.7<br>21.3  | 30.5<br>31.6<br>36.6<br>31.2         |
|  | TAKINGS FROM                     | M ACCOMMODATION   | (\$'000)  |                                      |
| 1975—September qr<br>December qr<br>1976—March qr<br>June qr | 3,674<br>4,021<br>4,218<br>3,832 | 8,379<br>8,836<br>10,936<br>10,291                            | 1,858<br>1,814<br>1,634<br>1,440  | 13,911<br>14,672<br>16,788<br>15,563 |

VICTORIA—HOTELS, MOTELS, AND GUEST HOUSES: NUMBER OF ESTABLISHMENTS, OCCUPANCY RATES AND TAKINGS: BY STATISTICAL **DIVISION, 1975-76** 

|   | sat   | Capa<br>30 Jur   | city at<br>ne 1976  | Roo  | m occu   | pancy<br>cent.)  | rates  | Bec  |  | ancy r   | ates   |   |
|---|---|--|---|--|--|--|--|--|--|--|--|---|
| Statistical division  | Number of<br>establishments<br>30 June 1976                             | Guest  | Bed   | September<br>qr. 1975  | December<br>qr. 1975   | March<br>qr. 1976  | June<br>qr. 1976   | September<br>qr. 1975  | December<br>qr. 1975   | March<br>qr. 1976  | June<br>qr. 1976   | Takings from accommodation 1975–76  |
| Melbourne Barwon South Western Central Highlands Wimmera Northern Mallee Loddon-Campaspe Goulburn North Eastern East Gippsland Central Gippsland East Central | 234<br>78<br>85<br>73<br>68<br>67<br>100<br>102<br>89<br>71<br>67<br>40 | 8,190<br>1,340<br>1,356<br>929<br>854<br>1,494<br>1,107<br>1,349<br>1,537<br>1,184<br>1,014<br>784 | 18,783<br>3,188<br>3,218<br>1,979<br>1,803<br>3,660<br>2,517<br>3,135<br>3,806<br>2,987<br>2,121<br>1,972 | 51.8<br>26.1<br>33.1<br>46.7<br>45.4<br>59.3<br>47.3<br>39.6<br>52.1<br>36.9<br>37.6<br>25.6 | 56.8<br>34.6<br>36.2<br>43.2<br>46.0<br>37.8<br>43.6<br>45.0<br>38.1<br>32.8 | 58.5<br>49.0<br>49.4<br>48.6<br>42.5<br>50.5<br>47.4<br>44.7<br>48.6<br>51.9<br>42.5<br>47.7 | 53.3<br>31.5<br>40.4<br>43.9<br>38.5<br>54.7<br>47.3<br>43.0<br>45.0<br>39.4<br>34.6<br>29.4 | 31.9<br>16.9<br>21.2<br>38.4<br>33.6<br>43.3<br>33.3<br>26.6<br>39.5<br>26.0<br>24.5<br>18.5 | 36.2<br>23.4<br>23.5<br>35.9<br>31.7<br>34.3<br>30.9<br>25.4<br>29.3<br>30.5<br>25.4<br>23.6 | 38.6<br>38.5<br>35.4<br>40.9<br>30.9<br>38.8<br>33.3<br>28.8<br>35.2<br>38.1<br>29.8<br>36.3 | 33.5<br>21.5<br>28.1<br>39.6<br>28.4<br>40.2<br>33.5<br>28.0<br>32.4<br>28.2<br>24.6<br>21.1 | \$'000<br>32,088<br>2,633<br>2,731<br>2,260<br>1,715<br>4,546<br>2,537<br>2,625<br>3,740<br>2,899<br>1,751<br>1,412 |
| Total   | 1,074   | 21,138   | 49,169  | 45.8   | 47.5   | 52.1   | 46.1   | 30.5   | 31.6   | 36.6   | 31.2   | 60,934  |

# VICTORIA—HOTELS, MOTELS AND GUEST HOUSES: EMPLOYMENT BY STATISTICAL DIVISION, AT 30 JUNE 1976

| Statistical division | Ma        | iles  | Fema      | les   | Persons   |       |  |
|----------------------|-----------|-------|-----------|-------|-----------|-------|--|
| Statistical division | Full time | Other | Full time | Other | Full time | Other |  |
| Melbourne            | 2,327     | 2,121 | 1,670     | 2,510 | 3,997     | 4,631 |  |
| Barwon               | 188       | 223   | 164       | 391   | 352       | 614   |  |
| South Western        | 183       | 163   | 152       | 371   | 335       | 534   |  |
| Central Highlands    | 142       | 87    | 126       | 250   | 268       | 337   |  |
| Wimmera              | 108       | 71    | 106       | 184   | 214       | 255   |  |
| Northern Mallee      | 172       | 122   | 212       | 341   | 384       | 463   |  |
| Loddon-Campaspe      | 160       | 102   | 147       | 284   | 307       | 386   |  |
| Goulburn             | 237       | 121   | 262       | 270   | 499       | 391   |  |
| North Eastern        | 186       | 79    | 201       | 236   | 387       | 315   |  |
| East Gippsland       | 126       | 78    | 140       | 275   | 266       | 353   |  |
| Central Gippsland    | 144       | 159   | 153       | 253   | 297       | 412   |  |
| East Central         | 116       | 45    | 104       | 92    | 220       | 137   |  |
| Total                | 4,089     | 3,371 | 3,437     | 5,457 | 7,526     | 8,828 |  |

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